

TEXO Australasia and Exact



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TEXO AUSTRALASIA STREAMLINES ITS OPERATIONS WITH EXACT GLOBE FINANCIALS AND EXACT SYNERGY



As an innovative Australian company TEXO services the mining, infrastructure, building and construction industries. We manufacture and supply a diverse range of specialised construction products. Our product range includes items from builder's film for concrete slabs to architecturally designed entrance mats for major high-rise buildings and aramid fibres that reinforce asphalt on our highways.

Our goal is to continually exceed our customers' expectations with our high quality range of products combined with our designing, engineering, and installation as well as delivery services. Where we can, we prefer to select Australian made quality products.

We believe that it is our role to introduce our customers to the best possible construction consumables and services available worldwide. This also includes a responsibility to help our customers work more sustainably, effectively and produce more environmentally efficient structures, whatever their intended use.

Innovators in Construction

TEXO is an innovations based Australian company that develops and manufactures speciality construction products for the mining, infrastructure, commercial and residential construction industries.

The company's core focus has always been to explore ways to innovate current technologies in an effort to improve the efficiency of building and construction. We constantly seek new opportunities to develop alternative solutions for problems that cause inefficiencies in our areas of expertise. These solutions are the result of a lifetime of hard won knowledge and hands on experience.

Whether its wall construction or water management, TEXO is constantly developing new opportunities that can make a real difference to our clients. Our brands include ReoCo Performance Fibres, Aquacomb water storage solutions, MET specialty wall fixings, Lintel.com.au, inoWall temporary walling and Dunstone Maze entrance mats.

TEXO clients benefit from our partnering arrangements with other specialised



construction product companies such as BASF, Sika, Forta, Nepean Engineering, Connelly, Vespol, ANCON, HIC International, Ultrafloor and many others. TEXO offers over 3,000 individual items in our catalogue, making us an invaluable resource for specified and consumable construction products.

Our people are all specialists in their fields and provide our clients with accurate and prompt technical advice for our extensive range of construction products. Our ongoing research and development with universities, trade schools and institutions means there is a continuous stream of improvement projects within our business that will provide building efficiencies into the future.

TEXO manufactures and distributes world class ReoCo products, which are reinforcing fibres for concrete and asphalt.

STEEL FIBRE: Steel fibres are designed to provide reinforcement and crack control in construction materials such as concrete. TEXO provides a range of products made from cold drawn steel fibre and are used for concrete reinforcing and crack control in almost any situation and most commonly used in roundabouts, precast, slab on ground and areas of high impact.

POLYPROPYLENE FIBRE: Traditionally, the reinforcement of concrete is achieved using welded steel mesh and or reinforcement bar. The steel bar and mesh provides very good stiffening for the concrete, however, it has limitations in its longevity. As we know, all steel corrodes. In fact, it has a much shorter design life than the concrete that it reinforces. For bar and mesh to achieve the 100 year design life that authorities now require, it needs to have a greater concrete cover (the distance of the steel to the surface of the concrete) and use modified cements to protect it from corrosion. As steel corrodes it swells and fractures the concrete structure from within thus causing catastrophic and potentially, early life failure. TEXO began a development program with its clients and partners to develop an approved polymer fibre. The program produced a range of fibres that are able to replace mesh and bar and at the same time, provide the opportunity to actually reduce the concrete element's mass and therefore cost. Our 100 year design life fibres are now used in many infrastructure applications. We have not only given the authorities and designers the ability to meet their design life targets, we have significantly reduced the production costs for our clients allowing them to compete more aggressively in their markets.

BUSINESS NEEDS

Greater value for TEXO customers and increased growth of 15% per year, supported by efficiency gains. Improved communication and unification of employees and Integrated, automated processes and legal compliance.

SOLUTIONS

Exact Globe unifies all business processes on a single platform with real-time data entry. Exact Synergy facilitates collaboration and information sharing among employees. Exact solutions are standardised and compliant with international legislations.

VALUE PROPOSITION

Improved customer care. Time and cost savings. High user acceptance and reduced manual data entry and redundancy. The Return on Investment (ROI) was less than a year.



Aquacomb is an innovative water storage solution that collects and retains rainwater for your home. This unique water harvesting system comprises a series of interconnected water storage pods which are housed wholly within a concrete slab or under any hard covered surface. If you also require OSD (on-site water detention) the Aquacomb system is the perfect combination all-in-one system, which is totally out of sight.

Having water stored completely out of sight means there's more usable space for your home, for example: an additional barbecue area or simply have more garden area. Choosing Aquacomb, means you will have the ability to tailor the system to suit your needs, whether it's to capture 3,000 or 30,000 litres.

Aquacomb is the perfect water storage solution that not only stores water and saves space, but fits in with your lifestyle.

TEXO website

The TEXO website is very important for our business both internally for our staff and externally for our customers. It's also a place where they can find resource material, including links to other informational pieces and case studies that TEXO has created and are relevant for them. Importantly, we have the on-line purchasing for our customers, if they are after a known product or looking for a particular service.

Our corporate 'tagline', "Your construction partner" really encapsulates our overall business philosophy. Generally, we align ourselves with both clients and suppliers who require and value partnerships rather than just a straight supplier and distribution arrangements which are the more traditional models.

We see ourselves as partners of our suppliers. As they develop their products, we provide them feedback. As we develop our markets, they provide and develop new products to meet this demand. We work together hand in hand to make construction more effective and efficient, in our various markets.



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TEXO Implements Exact Globe and Exact Synergy

In 2013 VLP changed its name to TEXO Australasia and in 2014 consolidated all of the brands into the one company and relocated to the new facility in Sydney's west at Prestons, NSW.

To ensure added value for its customers under a single name business, TEXO was looking for an ERP business software solution that would increase the efficiency of all its combined operations. The business objective was to meet TEXO's desire of growing 15% every year with the same number of employees, supported by more efficient and effective processes. With Exact's solutions, TEXO was able to integrate most of its business areas and

enhance the efficiency of its processes. During the sequential implementation of Exact Globe and Exact Synergy Enterprise, Exact's consultants and support team helped establish all key business processes with appropriate security for all user roles and rights within the system.

Exact Globe

In the back office, TEXO chose Exact Globe and opted for modules covering finance/accounting, inventory and warehouse management, cash flow management, invoicing, sales order management, asset management and purchase order management for 10 Exact Globe users. The solution had to support all processes, provide office automation and comply with financial legal obligations. The ERP

solution also had to implement "best industry practices", be extendible and allow development of new business workflows as they evolve.

Exact Synergy

For its front office processes, TEXO opted to implement Synergy modules for customer relationship and sales opportunity management; project management and business process workflow, human resource management, Microsoft Office integration and document management for 26 Exact Synergy users. Exact Synergy Enterprise also provides optimal coverage of office support and communications processes, uniting TEXO's workforce on a single platform and total integration of all business processes.

**TEXO**

Peter Dickson, Managing Director

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Summary of Exact Implementation

Name of Organization	:	TEXO Australasia Pty Ltd
Line of Business	:	TEXO services the mining, building and construction industries. Manufacturers and supply a diverse range of specialised construction products.
Number of Exact Globe users	:	10
Number of Exact Synergy users	:	26
Exact Products	:	Exact Synergy, Exact Globe
Implementation time :	:	400 hours
Cost saving on yearly basis	:	A\$100K
Time ROI	:	Less than a year
Total Investment	:	A\$37K licenses - Server on premises
Website	:	www.texo.net.au