

= exact

CellPath and Exact



Exact greatly improved our stock accuracy and made transaction processing more efficient.”

www.exact.nl

GETTING MORE DONE WITH THE SAME PEOPLE



CellPATH is a UK based independent company attuned to the needs of Cellular Pathology. It specialises in the manufacture and world-wide supply of products, consumables and services to the histopathology and cytology markets.

CellPATH delivers innovative, well-proven products, manufactured to a very high standard. With an in-house state of the art injection moulding capability, they are able to manufacture many of the plastic products that are used in the modern histology and cytology laboratories. Their ability to sell directly from manufacture to the end user, enables cost-saving without compromise on quality and service.

Taking away the pressure

With the type of product, and range of Customers being served by CellPATH, they ship in the region of 1,000 orders per day. This volume of workload created its own pressure on the despatch personnel which in turn led to data entry errors, which of course have now been eliminated.

CellPATH started with Exact in 2002 and has been a satisfied user ever since. They continually embraced the new technology that has been introduced into the Exact solution portfolio. From that simple beginning, CellPATH is now utilising Exact Globe Next, Exact Synergy Enterprise, Exact Event Manager and eScansys.

When Exact introduced its Warehouse management module (WMS) with BarTender, this seemed like the perfect solution to the warehousing challenges at CellPath. Paul Webber, joint Managing Director at CellPATH: "Our Account Manager introduced us to this product which, after we saw it working demonstration, seemed to tick all of the boxes regarding solving our despatch workload." This was one of the primary reasons for CellPATH to adopt the Exact WMS solution quite soon after its introduction to the Exact software portfolio of products.

Complete control over inventory

WMS was implemented over the period of 2nd to 12th February 2010 with some additional consultancy and training during July and October of that year. Paul Webber says the Exact consultant demonstrated immense patience with the users as they were being shown how to use this new technology. "It was a very new way of working, but thanks to the consultants patience, they got it."



CELLPATH

Paul Webber, Joint Managing Director

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Soon after CellPath had taken WMS into use, data entry errors were a thing of the past whilst they were able to maintain their workload without increasing personnel. Paul Webber: "Since the adoption of bar-coding these transactions we were receiving fewer complaints from Customers as they were getting accurate shipments consistently." These advantages aside, CellPath also experienced improved stock accuracy, quicker receipting of incoming inventory, a reduction of despatch errors and it became simpler to record serial numbers.

There have been many changes that CellPATH have been able to put into effect since the overall improved efficiencies that have been experienced, not least of which is the most recent investment in brand new warehouse facilities. Now that CellPATH have got complete control over inventory, receiving and despatching with the WMS utilisation, they have built a brand new warehouse facility that will house their full inventory as well as both Domestic and Overseas despatching. A very impressive facility that is already

geared up to work fully with the Bar-Coding capabilities being deployed currently.

Striving for future growth

CellPath are one of Newtown's thriving companies. It is the intention of CellPATH to roll-out their usage of WMS into the production department too. Paul Webber: "With this roll-out we hope to achieve our current level of Customer service on an increased volume of business." Like in the past decade and a half, he sees an important role for Exact in the realisation of the plans.

As soon as their underlying master data is ready for the next level of automation, CellPath consider enhanced functionalities such as the 'Directed PutAway'. "With improved systems in place, in conjunction with the new facilities we see future growth for CellPath. Exact plays an important role in this as improvements and enhancements to the solution portfolio continue to advance."

THE NEEDS

CellPath needed to deliver an increased volume of sales with the existing number of personnel, and furthermore wanted to make sure that the data entry errors did not increase proportionally with the volume of work.

THE SOLUTION

Exact WMS with barcode scanning.

THE BENEFITS

- Improving stock accuracy
- Quicker receipting of incoming inventory
- Reducing despatch errors
- Simpler recording of Serial/Lot numbers.

**CELLPATH**

Paul Webber, Joint Managing Director



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Facts

Name of Organization	: CellPATH Limited
Exact users	: 44 - Exact Globe Next 54 - Exact Synergy Enterprise
Active product lines	: Exact Globe Next Exact Synergy Manager eScansys
Industry sector	: Manufacturing Pharmaceutical
Focus	: Exact Globe Next, WMS, Manufacturing, Event manager
Distribution	: Worldwide
Offices	: Newtown, Wales
Website	: www.cellpath.co.uk