



Agrifac and Exact

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It's a piece of cake to review or update your production plans in Exact."

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# FOCUS ON QUALITY AND INNOVATION



Lean businesses make clear plans, enabling them to deliver on time and on budget. They know exactly what needs to happen and when, ensuring they continually deliver on their promises. The result? Successful delivery and satisfied customers. It's exactly this approach that Agrifac Machinery in the Netherlands embraces during the development and world-wide delivery of their agricultural machinery. "Our focus is on quality and innovation," explains plant manager Frank Jan Evers. "We want to be the number one on quality in our industry."

## BENEFITS

- Flexible, user oriented overviews via pivot reporting
- Simple entry of production orders
- Excellent insight into and proactive management of flow of materials
- Trustworthy delivery to order
- Management reports delivered according to precise wishes

## FACTS

- Name organization: Agrifac Machinery BV
- Employees: 90
- Focus areas: Finance, logistics, production and project
- Operations: Netherlands, Russia and UK

[www.agrifac.com](http://www.agrifac.com)

## Lean ambition – reap what you sow

Agrifac have a number of in-house engineers that develop their products. The manufacturing of component parts for their machines has been outsourced, but the majority of the assembly is done by the business. The company had the ambition to be a genuinely lean organisation with efficiently organized processes. As a result, they went in search of a new IT system that could properly support their ambitions.

Their search ended at Exact Globe. All their processes – from purchase to assembly and sales – can now be entered and managed in the same system. This gives them the clarity of overview that they need with the minimum of effort. And it's practicality is also user friendly. Evers: "Our staff had it all under control in no-time."

## Scheduling is the top priority

"The HPP module makes it very easy to enter and adjust our production planning", explains Evers. "For each product line there is a production plan detailing how much we need to make and when it'll be done. The items in the plan are also in our list of component parts, meaning it can be used to directly manage our factory and suppliers. As soon as an order comes in it's linked to the plan, ensuring we're able to produce exactly what's required, when it's required. It all works very efficiently."

## Powerful reporting supports accurate planning

Agrifac now make use of pivot analysis to quickly and easily view stock levels per product online. Exact Globe follows the entire supply chain. Everything that occurs on the logistical side of the business is included in the financial administration immediately. Evers: "The Exact solution is intelligently set up, our information overview becoming increasingly more accurate which in turn supports the effectiveness of our planning."

## Visual scheduler – everything in one overview

Agrifac was one of the first businesses to use visual scheduler. The technology allows production orders to be (re)planned – very useful for ensuring that materials and people are reserved in time. "A good resource plan is essential for the accuracy of the production plan and the operational advice that it creates. Visual Scheduler helps us to keep the planning accurate without it becoming a management hassle."