

= exact

EXACT

Online business software
for business owners.





• Planning of
an organized
strategy for
the future growth
of the firm

to Save THINGS

- to avoid the risk of being
out of the market
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WHAT IS EXACT?

Exact is the online business software for business owners and accountants. The combination of accounting and CRM offers the perfect tooling for any healthy business. Additionally, we provide integrated packages for SMEs in manufacturing, wholesale distribution and professional services.

The benefits of Exact

- **Raise efficiency**
Automate everything in one flexible online subscription.
- **Get more out of online collaboration**
Work together for the best results.
- **Improve results**
Make better decisions thanks to 24/7 online insight in all business data.



EXACT FOR ACCOUNTING

- ✓ Make better decisions through comprehensive views of your finances in realtime.
- ✓ Keep the business under control through quick and efficient accounts handling.
- ✓ Improve customer satisfaction with fully integrated CRM.
- ✓ Keep on top of all business data, anytime, anywhere with our mobile apps.

With Exact for Accounting you benefit from features you'll struggle to find with other cloud accounting packages, such as:

- Flat rate scheme and cash accrual
- Extended periods (13 periods for a financial year)
- Nominal coding structure
- EC sales List
- Journal reversal



For business owners evolving financial needs

Why choose Exact for Accounting?

Making decisions about expanding your business is never easy. And it's plain difficult if you don't have a clear insight into the finances. Luckily, Exact for Accounting – with CRM fully integrated – is here to help. It gives you realtime insights into your finances and customer relationships. Giving you full control of both. With Exact everything is tied together, everything is automated, everything is under control.

KEY FEATURES

Accounting & CRM in one

AN OVERVIEW AT A SINGLE GLANCE

Guessing about finances is no way to run a business. Certainty is essential. Using Exact for Accounting means the end of guesswork. Centralised business information helps you make better business decisions, and helps you analyse all your data, with clear reports and organised dashboards. The software even issues automatic reminders, so you'll never forget to make a payment or file a VAT return. Perfect if your attention is on growing your business.

AUTOMATE AND PROFESSIONALISE YOUR ACCOUNTS

Accounts taking too long? Exact for Accounting is here to help. We automate just about all your admin work – from billing to bank statements. Even sorting out fuel receipts is no longer necessary. And talking about efficiency – collaborating online has never been easier. Have your colleagues and your accountant by your side to keep an eye on your finances. Sit back and relax.

KEEP CUSTOMERS SATISFIED

Running a business involves more than making sure the figures add up. Don't forget your customers. Are they satisfied with the service you're giving them? Thanks to integrated CRM, you're in a better position to improve satisfaction if it's not all it should be. Having all customer information in 1 place – from first proposal to final payment – gives you clearer insights into performance and ensures you'll have stronger control over your marketing, sales and customer service. And at the end of it all – happy customers. It's what your business is all about.

ALWAYS ONE STEP AHEAD

Exact for Accounting tells you exactly what's happening in your business, at any time, and in realtime. View documents, invoices, financial results – simply, on your smartphone or tablet. Scan receipts and invoices using our mobile app. Or read through the minutes of the last meeting. You stay in the know, even when you're out of the office.



EXACT FOR PROFESSIONAL SERVICES

- ✓ Pitch, plan, manage and invoice projects using one integrated package.
- ✓ Gain full insight into costs, turnover and capacity.
- ✓ Enter hours and costs easily online, from anywhere.
- ✓ Invoice quickly, correctly and on time.

EXACT FOR TIME & BILLING

Streamlining time entry and invoicing so no billable time is lost – and invoices are sent out promptly. Every service provider wants that. Now you can – using Exact for Time & Billing. It combines time tracking, invoicing, accounting and CRM in one online package. Making sure you keep your timesheet management in order, maximise your billability and maintain a healthy cash flow.

EXACT FOR PROJECT MANAGEMENT

Deliver profitable projects at lightning speed. Great idea. But how do you put this into action? With a tight planning and flawless execution. Exact for Project Management streamlines your project organisation by integrating advanced project management with timesheet management, invoicing, accounting and CRM. This helps you maximise every project and keep your customers happy.



For service providers who want to integrate their project administration with accounting and CRM

Why choose Exact for Professional Services?

Stop your profits from slipping through mistakes in time tracking and billing – and stay ahead of the competition. Our integrated online business software for time & billing and project management helps service providers deliver profitable projects and improve their service. With Exact everything is tied together, everything is automated, everything is under control.

KEY FEATURES

Project management, time tracking, invoicing, accounting & CRM in one

ENSURE QUALITY THROUGH INTEGRATION

Manage all projects in one integrated package using Exact for Professional Services. Seamlessly integrated tools and customisable dashboards provide a detailed insight and show the up-to-date status of every project, giving you high quality results. A comprehensive system of reminders helps you complete projects on time and within budget.

PROTECT YOUR MARGINS

Project managers have full control over projects thanks to Exact for Professional Services. Compare scheduled, actual and billed hours, and immediately take action if required. Generate competitive quotations by using project calculation tools such as cost and margin analyses. Generate an invoice upon completion based on the actual hours and costs and watch your margins grow.

ONLINE TIME TRACKING MADE EASY

Exact for Professional Services is a time and billing software tool designed to save you time. Log hours using the online project management tool – also available through the mobile app – so, no more lost time sheets. A special dashboard keeps everyone up-to-date with everything of importance that's going on. So however fast time flies, you stay up to speed.

BILL ACCURATELY

Get paid quicker. Exact for Professional Services gives you an instant overview of hours and cost. A single click tells you precisely how much to charge – forget about messy and complicated spreadsheets! Integrated CRM means that the rates and address details for each customer are quickly and correctly applied – great for cash flow.

A man with a beard and dark hair, wearing a grey hoodie, is pointing his right hand towards a black pallet in a warehouse. The pallet has a white label with a barcode and some text. In the background, there are white shelving units with various items on them. The overall scene is brightly lit, suggesting an indoor industrial or retail environment.

EXACT FOR WHOLESALE DISTRIBUTION

- ✓ Work pro-actively thanks to optimised processes.
- ✓ Improve service and customer satisfaction.
- ✓ Share information easily and conveniently with customers and suppliers.
- ✓ Gain full control over inventory, outstanding items and financial obligations.



For wholesalers who want to integrate order management and logistics with accounting and CRM

Why choose Exact for Wholesale Distribution?

Continue to add value and maintain healthy margins. There is no better way to stay ahead of the competition. Our integrated online business software gives wholesalers full control over both their logistics and finances, as well as strengthening their position in the supply chain. With Exact everything is tied together, everything is automated, everything is under control.

KEY FEATURES

Order & inventory management, accounting & CRM in one

MAXIMISE BUSINESS RESULTS

Do you worry about your control of vital business processes? Exact for Wholesale Distribution is here to help. Inventory & order management, accounting and CRM are integrated in one package. Everything is structured and automated, increasing efficiency and preventing mistakes. Customisable dashboards provide a clear overview and automatic reminders, all giving your business a massive boost.

BE THEIR MOST RELIABLE SUPPLIER

Be there every step of the way for your customers, whilst keeping your finger on the pulse with the integrated CRM tools in Exact for Wholesale Distribution. Immediately see sales opportunities and manage contact data in one place. This info is used in all processes. Just like inventory data, product descriptions, as well as price agreements for each customer. This integration keeps your customers happy, and your sales healthy.

STAY A VITAL LINK IN THE CHAIN

Because Exact for Wholesale Distribution facilitates collaboration and information sharing with customers and suppliers, it's easy to set up your own online shop using our apps. It offers the insight you need – stock counts, price lists and product ranges. Customers can order 24/7 and all processes are linked. No-sales and duplicate data input are a thing of the past.

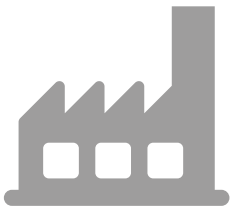
INVEST IN NEW OPPORTUNITIES

Exact for Wholesale Distribution offers you clear financial insights and control over your cash flow so you can set aside enough cash to invest in new opportunities. It's easy to locate outstanding invoices and to issue reminders. And inventory management we mentioned is just the start. Ageing and margin analyses prevent capital from being tied up in stock.



EXACT FOR MANUFACTURING

- ✓ Calculate quotes incredibly fast.
- ✓ Steer the manufacturing company using work orders.
- ✓ Make better decisions thanks to insight into your margins.
- ✓ Work lean by automating paperwork.



For job shops and small to medium repetitive manufacturers

Why choose Exact for Manufacturing?

Stay ahead of tough foreign competition and introduce lean manufacturing to your operation in the process. Our integrated online business software helps manufacturers to be more competitive and achieve full control over their manufacturing. With Exact everything is tied together, everything is automated, everything is under control.

KEY FEATURES

Manufacturing, logistics, accounting & CRM in one

LIGHTNING-FAST QUOTE GENERATION

Have you ever lost out on a deal because you took too long preparing a competitive quote? We're here to help! All relevant rates are stored in one central location, making them easy to update. Gone are the days of combing through spreadsheets, trying to find the different rates for materials and manufacturing. Generating quotes is child's play. Simply select all the necessary information and with one click your quote is automatically calculated.

MATCH SUPPLY TO DEMAND

Exact supports flexible mixed-mode manufacturing and keeps track of the work order flow. Orders can be created based on customer demand (MTO, ATO) or stock requirement (MTS). In both cases, planned delivery date is linked to the required materials, semi-finished products and processing. After that, progress is easy to monitor and adjust.

REAL INSIGHT INTO THE MARGINS

Are you struggling to gain a clear insight into turnover and profitability per customer or per product? With Exact, it's a thing of the past. When you make purchases for the work order, actual costs are automatically calculated and give you the insight to compare them to the estimated consumption of materials and hours spent. You can even calculate multilayered (composite) products with the touch of a button. The result? Current and clear insight into and control over your turnover and profitability.

MANUFACTURE LEAN AND MEAN

Focus on manufacturing profitable products. The manufacturing dashboard gives you detailed insight and overviews. Better yet, it helps to reduce waste and excess stock held, even the allocation of your resources is optimised. It shows you everything you need to know – even the capacity utilisation of machinery to key orders in production. In short – a complete view at your fingertips to help you ensure lean manufacturing.

100% CLOUD, 0% HASSLE

Working in the cloud is convenient and secure. There's no need to install or update anything. Just start off right away at a fixed low monthly fee. Throw flexible subscriptions and vast savings on your IT costs in the mix and you're probably wondering why you're not working in the cloud yet.



24/7 worldwide access to your data

By their very nature, an accountant's advice is only as good as the numbers they can work with. So how does access to all your client's key financial data as soon as it happens sound? Working in the cloud means that with a computer, table or smartphone within reach, everything you need is at hand.



Work securely and reliably

Is all business data secure in the cloud? Absolutely! It's probably even more secure than in your office. All your data is stored in highly secure UK-based data centres. The providers take care of the management, updates and maintenance. Saving you from having to invest in this knowledge yourself.



Flexible monthly subscriptions

It's free to get started in the cloud. As you grow you only pay for what you use. No surprises, just a fixed monthly fee. Fixed, yet flexible, because the subscription grows as you do. You can easily add more companies, more users or more apps. That's how flexible working in the cloud really is.



Collaborate online

Always stay on the same page with your colleagues, partners and clients. The cloud is the perfect place to collaborate and store your data. Documents, contacts - literally everything is stored in one place, making it easy to find to boot. So you can finally get rid of those big bulky filing cabinets. Saving you both time and money. Now and in the future.



Get going quickly

Getting started with cloud software is as straightforward as can be. Simply log in and you're online! Need help? We offer free training and UK-based support. Or have a look at our extensive online resources which will help you 24 hours per day, 7 days per week. And during business hours, we'll respond to your questions via email, chat or telephone.

SECURITY

More than 184,000 SMEs worldwide are using our online business software with confidence. They benefit from 99.99% availability and from our strict security measures. Exact meets the most stringent international security standards and is therefore one of the most secure online business software package available.

Top-level security

We work together with Rackspace, a certified hosting provider, whose data centres are regarded as among the most secure data centres available anywhere in the world. Working with Exact means that you're using a secure connection, encrypted to industry standards and regularly tested by independent experts. We are proud to be ISAE 3402 certified.

Reliability is a prime consideration

Our online business software runs on a state-of-the-art infrastructure that guarantees 99.99% availability – monitored 24/7. We leave nothing to chance when it comes to data storage. All your data is encrypted and stored in Rackspace's highly secure data centres. Daily emergency backups¹ of all data are transferred to a secure bunker once a week. A comforting idea.

For benefits – against inconvenience

Thanks to the numerous active security measures we and our partners take, all your business data is protected against fire, theft and failing hardware. Saving you from having to make large IT investments.

Exact business owners benefit from maximum security at minimum cost. Without having to compromise on convenience.



International security standards



SHOP, LINK AND BENEFIT

THE EXACT APP CENTRE

Your business software is the beating heart of your company. So wouldn't it be great if you could connect all your favourite software and services to it? With Exact you can, using apps: add-ons linking everything together. Specialist apps from other vendors, all certified by Exact, are brought together in the App Centre. Now that's joined-up thinking!

3 reasons to explore the Exact App Centre

- 1 Link Exact to your favourite software and services**
Automate processes and save on paperwork.
- 2 All certified apps in one place**
Search easily by category or industry.
- 3 Easy, transparent shopping**
Link or disconnect apps quickly and easily with no hidden costs.



