



Exact Insights powered by Qlik

## GET THE MOST FROM YOUR DATA WITH INTEGRATED BUSINESS INTELLIGENCE

Exact Insights allows you to convert your Exact big data effortlessly into organization wide KPI's and trends - displayed via three standard, user-friendly dashboards for Sales, Finance and Logistics.

They allow you to replace traditional reporting with custom, stakeholder-determined analysis available anywhere, anytime. With real-time insight into your business data, you'll quickly and easily find the answers you need to make the right decisions.

### BENEFITS

1. Up and running in no time - yourself
2. Make better decisions
3. Take chances
4. See trends coming
5. Answer your questions quickly

### FINANCIAL

1. Direct insight into your entire financial administration
2. Insight for optimal financial management
3. Financial analysis

### LOGISTICS

1. Direct insight into your key logistic information
2. Insight for an optimal logistic organization
3. Logistic analysis

### SALES

1. Direct insight into the information behind your sales
2. Insight into commercial performance
3. Sales analysis

# WHAT IS QLIK?

**Qlik is a new sort of business intelligence software that will change your world. Leave nothing to chance, and understand how faster, smarter decisions are made.**

## **QLIK MAKES IT POSSIBLE TO REDISCOVER YOUR BUSINESS BY:**

- Consolidating relevant information from multiple sources into one application
- Uncovering hidden associations within your data
- Making social decision making possible via safe, real-time collaboration
- Visualizing data via state of the art graphical interfaces
- Looking for answers within all available data, both direct and indirect
- Making multi-directional communication possible via dynamic apps and dashboards
- Analysing, recording and providing access to all data from mobile devices

## **EXACT INSIGHTS POWERED BY QLIK**

Exact Insights combines Qlik's business intelligence platform with a unique data model that fits perfectly onto your Exact software. It's makes optimal use of all your Exact data, and is fast and easy to implement.

Traditional, one-dimensional reporting is replaced by standard, user-friendly dashboards and bespoke analysis that's available in real-time for all stakeholders anywhere, anytime.



# EXPERIENCE THE BENEFITS OF EXACT INSIGHTS

**1**

## **UP AND RUNNING IN NO TIME - YOURSELF**

The standard dashboards mean you can get going with the minimum of effort. Convert your data into KPIs and trends with one mouse click, without the need for support from IT. Invest the time you save in analysing the overviews and creating genuine improvements in your processes.

**2**

## **MAKE BETTER DECISIONS**

All the information you need is together in one system. The data forms a central, single source of truth that's available for everyone in the organization. And when everyone is using that same information, it results in better decisions being made.

**3**

## **TAKE CHANCES**

Work continually with information relating directly to what's happening in your organization right now, not what's happened in the past. Make choices based on the latest insights, enabling you to move quickly to capitalize on opportunities as you uncover them.

**4**

## **SEE TRENDS COMING**

Have the information in hand to recognize trends early and get prepared to take advantage or minimize risk. Make sure you're always up to date with what's happening, can support positive developments, and can address negative ones in the right way.

**5**

## **ANSWER YOUR QUESTIONS QUICKLY**

The dashboards in Exact Insights let you dive into the data around any transaction at any moment. It's easy and fast to zoom into the details you need to explain the trends and patterns you see happening in the business.

# FINANCE

## UNLOCK THE TRUE VALUE OF YOUR FINANCIAL DATA

### 1. DIRECT INSIGHT INTO YOUR ENTIRE FINANCIAL ADMINISTRATION

All your key financial figures are presented in one overview. Benefit from direct insight into your cashflow, liquidity, gross and net profit, and returns on equity. At a glance information on outstanding creditor and debtor balances for all administrations, including your total revenue, costs and margin.

You also have easy access to any single transaction at ledger account level, and the profit and loss statement continually based on the very latest data.

### 2. INSIGHT FOR OPTIMAL FINANCIAL MANAGEMENT

The finance dashboard offers the insight necessary to understand the broader financial position of your business. The KPI's let you see instantly where your attention is required. Are you able to meet your obligations? Are you being paid on time by your customers? Are your gross and net profit in line with budget?

If not, it's simple to drill down into the underlying, per-transaction details. Achieve direct understanding of the reasons behind your current situation - without having to wait for traditional reports.

### 3. FINANCIAL ANALYSIS

Set up your dashboard exactly as you want it to get at the details you need to make a difference. Share the results of your analysis quickly and easily with colleagues or other stakeholders.

And to make the whole process even faster, you can create bookmarks for your most used analyzes.

# LOGISTICS

## UNLOCK THE TRUE VALUE OF YOUR LOGISTIC DATA

### 1. DIRECT INSIGHT INTO YOUR KEY LOGISTIC INFORMATION

The dashboard gives you instant information on stock turnover including your own ABC analysis, your inventory volumes, sales and purchase order commitments and invoicing.

All the information is arranged in a clear, easy to understand, one-screen overview. Further reports include insight into both your and your suppliers' on-time delivery performance.

### 2. INSIGHT FOR AN OPTIMAL LOGISTIC ORGANIZATION

The dashboard offers you the intelligence needed to manage your inventory more effectively. Understand where marketing activities or special offers can get your stock in shape and free up working capital.

By comparing your logistic performance with that of your suppliers you'll be able to identify and address the bottle necks in your supply processes.

### 3. LOGISTIC ANALYSIS

Easily conduct analysis of your delivery reliability and that of your partners, helping you identify where your attention is most needed.

Complete a 'time in stock' or 'value in stock' analysis for specific products or groups of items with one mouse click. Conduct ABC or profitability analysis for any items across any accounts. And share the results of your research quickly and easily with anyone else they can benefit.

# SALES

## UNLOCK THE TRUE VALUE OF YOUR COMMERCIAL DATA

### 1. DIRECT INSIGHT INTO THE INFORMATION BEHIND YOUR SALES

The dashboard gives you immediate insight into who is selling what, when. Compare invoice income from this year with any other. Profit developments and trends are instantly available.

Benefit from instant access to sales volumes per account manager, and the contribution any account manager makes to the overall margin. Insight into which item (groups) have contributed to your results is instant. In short, your entire commercial operation's highlights presented clearly in one screen.

### 2. INSIGHT INTO COMMERCIAL PERFORMANCE

The Sales dashboard helps you understand which products are truly successful, which items are sold in which volumes, and the contribution they make to the bottom line. Quickly investigate the likely impact of removing one or more specific items from your assortment.

With ready-to-go powerful statistical tooling, you'll understand the truth behind turnover and profitability.

### 3. SALES ANALYSIS

A range of analyses can be combined with the Google Maps integration to provide regional insights into volume or margin performance, or ABC analysis of customer activity. Share the answers quickly and easily with all relevant stakeholders.

# SOFTWARE FROM EXACT

## SUPPORT FOR ENTREPRENEURS

Exact builds business software for SMEs and their accountants. Our innovative technology is aimed at specific business needs, providing an overview of today and insights into the opportunities of tomorrow.

Exact inspires businesses to grow. Our 1,600 employees love, share and support our customers' ambition. Like them, we aim high. Like them, we aspire to lead the way. That's how we know it's a bumpy road to success. And that's why we build software to help smooth it out, enabling our customers from all over the world to grow.

**Exact. Cloud business software.**  
[www.exact.asia](http://www.exact.asia)

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 +603 2081 6888

