

Exact Live 19

Het event waar KMO's,
accountants en cijfers
elkaar versterken

=exact

Exact Live 19

Verbind uw vestigingen met Exact

Djimmy Zeijpeld | 8 mei 2019 | Gent





Verbind al uw
vestigingen
wereldwijd in één
systeem



Subjects for today

- Trends
- Challenges
- Needs
- Our solution
- Summary
- Questions



= exact

**NEVER *LOST IN*
TRANSLATION AGAIN**



**Trend – growing
(emerging)
markets**





Question #1

What do the Top 4 Emerging Markets in 2019 look like?

- A.** India, Brazil, Thailand & China
- B.** India, Brazil, Russia & China
- C.** India, South-Africa, Russia & China
- D.** India, Indonesia, Thailand & China

Challenges & Needs



REGULATIONS

INTERCOMPANY PROCESSES

INSIGHTS

Proposition & Solution

LEGISLATION 30+ COUNTRIES

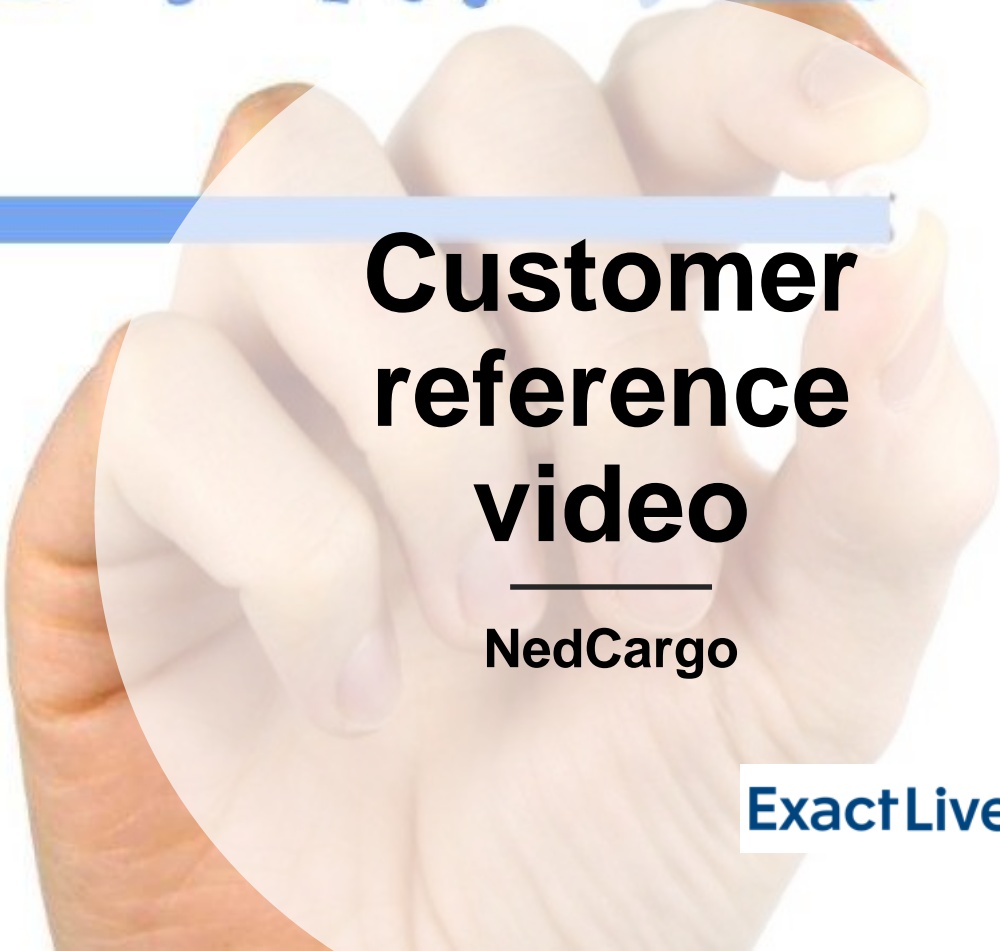
MULTI-COMPANY MANAGEMENT

FINANCIAL CONSOLIDATION



**Trend –
Operational
Excellence**

TESTIMONIAL



**Customer
reference
video**

NedCargo

ExactLive¹⁹



MAERSK

MAERSK

Challenges & Needs



BUDGET CYCLES

ONE STANDARD SOLUTION

AUTOMATE PROCESSES

Proposition & Solution



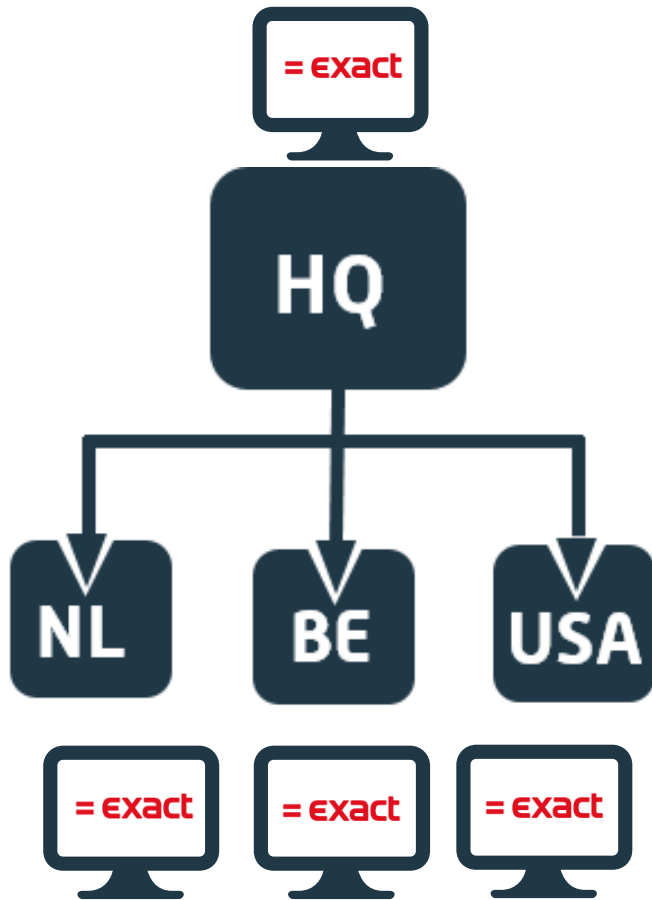
TRANSPARENT BUDGET
CYCLES

REDUCE TIME ON DATA
CORRECTIONS

STANDARDIZE PROCESSES

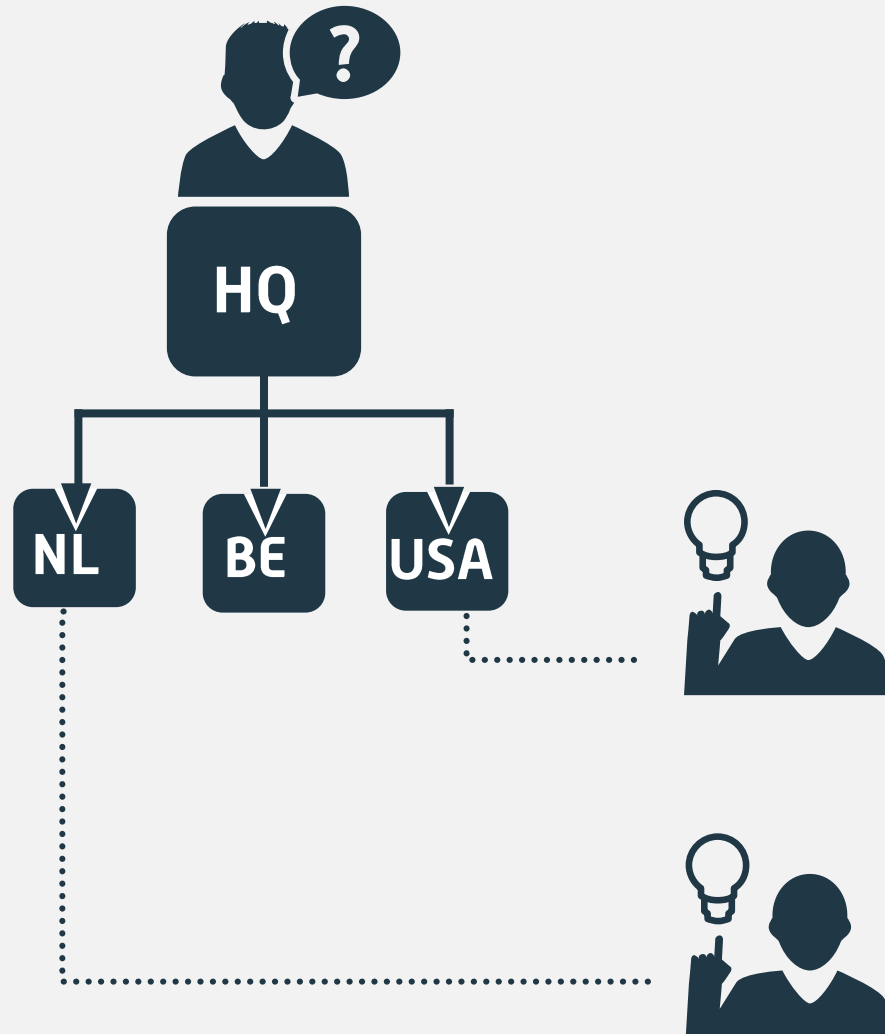


Solutions



Met één oplossing wordt data integriteit de nieuwe standaard.

Stamgegevens: de dagelijkse praktijk

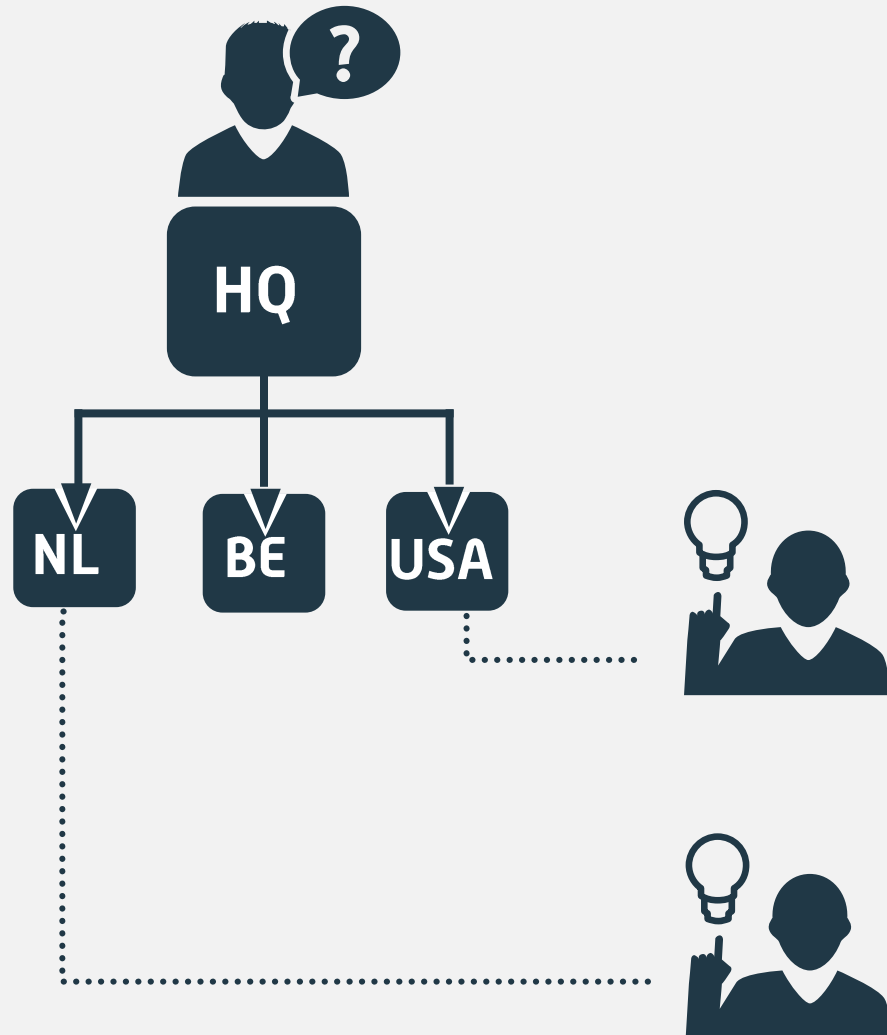


- Verantwoordelijkheid decentraal
- Géén uniformiteit en standaardisatie
- Frustratie bij periodeafsluiting
- Handmatige correcties

G/L 4456 – Algemene kosten

G/L 4455 – Algemene kosten

Shared service center concept



- Onderhoud stamgegevens centraal
- Standaard proces met workflows
- Werk efficiënter en verkrijg inzicht
- Audits worden makkelijker

~~G/L 4456 – Algemene kosten~~

~~G/L 4455 – Algemene kosten~~

Shared service center concept



= exact | Jos Suijkens | + Create | Modules

People

Workspace Finance

A/R 44,354.06	A/P -23,041.44
BI Finance	New Masterd...
Risk & Intern...	Request masterdata
CSV mutatie ...	Approve invoi...
Ask a question	Financieel: Wi...

Revenue 2018

Category	Percentage
8050 - Omzet uren	77.36 %
8000 - Omzet	9.17 %
8030 - Omzet contracten	7.19 %
8010 - Omzet advertenties	6.28 %

Aanvraag lokaal, maar centrale verwerking



exact | Workspaces | Jos Suijkens | + Create | Modules

New G/L account - 00.040.027

Close Save Refresh Delete Copy Approve Assume Assign Remark Create letter Create email

Status: Open
Modified by Jos Suijkens 08/01/2019 12:54

Create	Approve	Process
Jos Suijkens 08/01/2019 12:54 USA	Hanneke Janssen, Jos Suijkens Role: F&A staff Level: Division HQ	Jos Suijkens Creator USA

Algemene informatie

Requester: 606 | Jos Suijkens — Demo User — MacBean CoffeeWorld
Business reason: New G/L account
Change category: New G/L account
Security level: Internal | 10

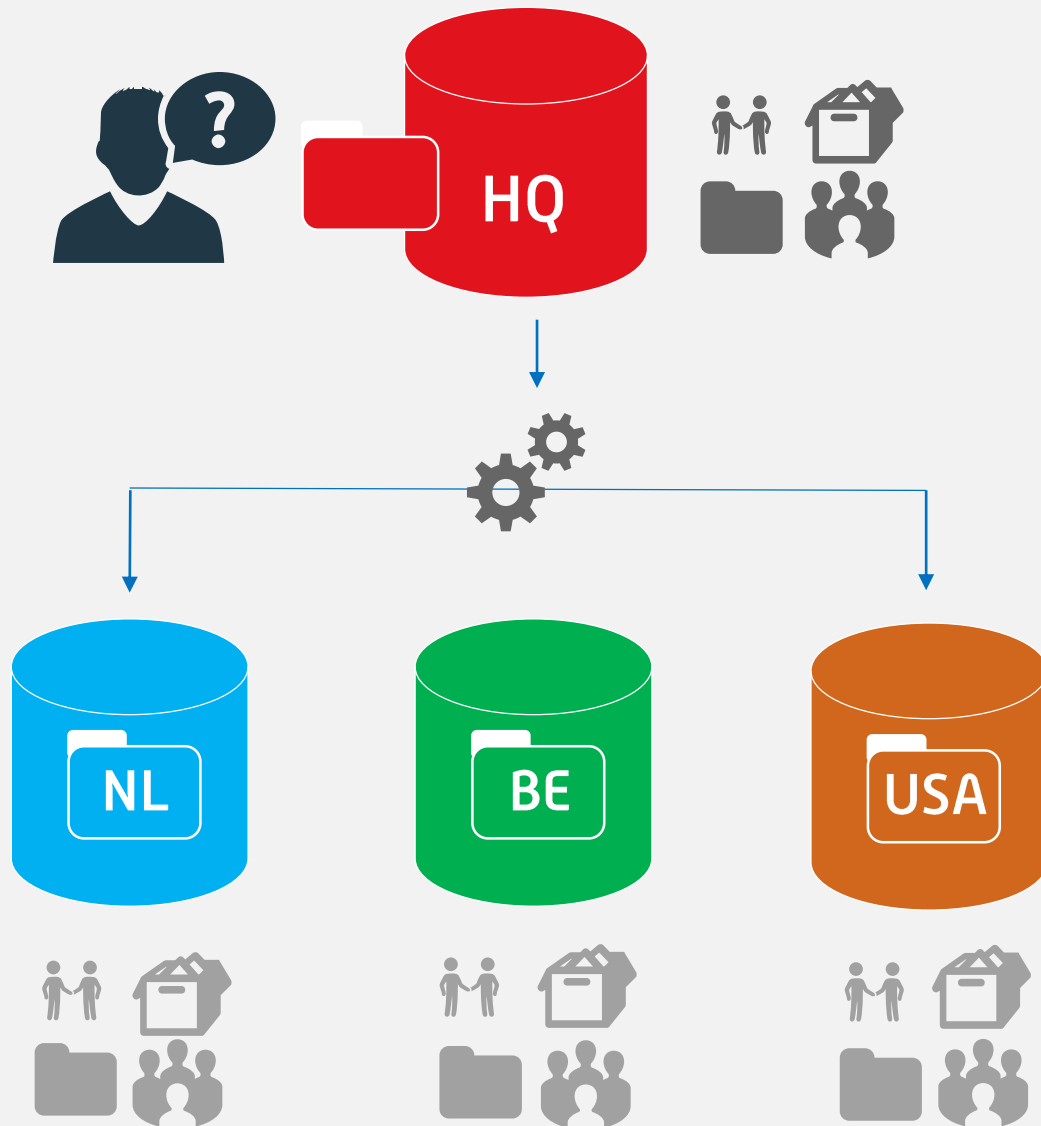
Algemene gegevens

Type of account: Profit and Loss | G/L number suggestion: 445678 - Cost of Something
Subadministration: Revenue | balance: debit
category 1: Cost | Category 2: Cost of goods sold
Category 3: Special charges

Contact persoon

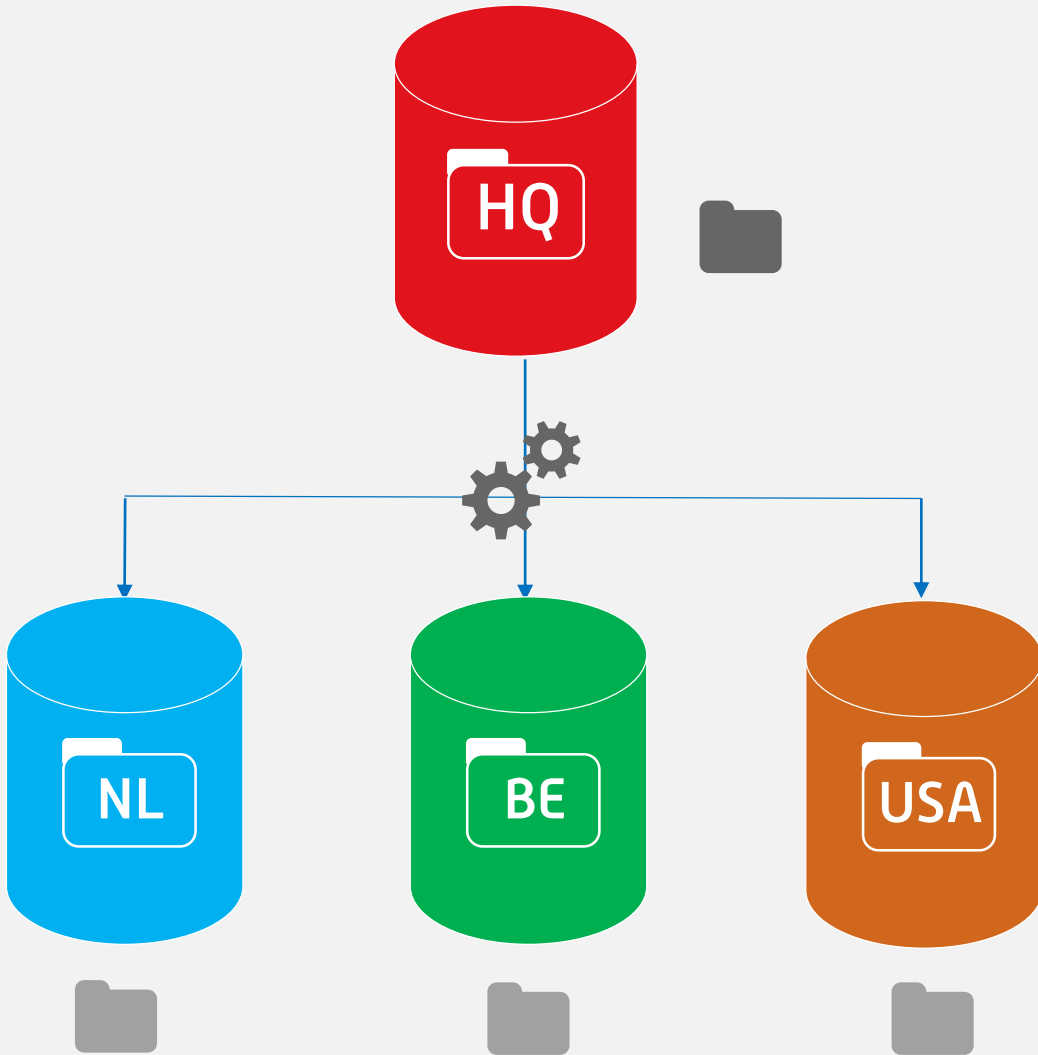
analytically required: Items
Multiple divisions?: 100; 170; 190
Free: Text 9:
Free: Text 10:
Account:
Document:

De oplossing: centraal stamgegevensbeheer



- Géén verassingen
- Uniforme stamgegevens
- Geen vertragingen meer bij periodeafsluiting
- En management rapportages zijn correct

De oplossing: multi company management



- Maak stamgegevens aan in één bronadministratie
- Sneller financieel inzicht door een soepele periodeafsluiting
- Ook mogelijk met layouts, valuta, wisselkoersen, dagboeken, instellingen
- Geen dubbele handelingen

- B Entries
 - B Bank / Cash
 - ★ P Purchase
 - S Sales
 - ★ G General journal
 - O Opening balance
 - W Process
 - ∨ R Recurring entries
 - ∨ A Reports
 - ∨ I Incoming invoice register

- D Accounts receivable
 - ★ O Maintain
 - A Address list
 - K Cards
 - ★ S Balance list
 - ∨ U Receivables
 - T Debtor statements
 - E Labels
 - F Financial charge

- G General ledger
 - X Chart of G/L's
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 - ∨ C Cost centres / units
 - M Select / Search
 - ★ Y Analytical accounting
 - ∨ R Revaluation

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 - ★ I Interactive balance
 - ★ J Adjusted trial balance
 - F Cash flow statement
 - B Balance / PL
 - ★ E Excel Add-In
 - ★ P Pivot analysis
 - ∨ X Export
 - R Result
 - D Risk profile inquiry
 - ∨ M Multi-company management
 - ★ C Company data
 - ★ F Finance
 - S Scheduler
 - V VAT
 - N VAT overview
 - ★ C Audit file
 - A Value added tax
 - I EU sales list
 - ∨ X XBRL

- Cut Ctrl+X
- Copy Ctrl+C
- Paste Ctrl+V
- Refresh F9
- Search: Companies
- Search: Advanced**
- Maintain
- Settings: Accountant
- Euroculator

Debtor	Account number	Company	Location
1			(loc)
2			(loc)
3			(loc)
4			(loc)
5			(loc)
6	602991159	Exceladdin	(loc)
7	602991160	ITP Groep	(loc)
8	602991161	MacBean USA	(loc)
9	602991162	MacBean Duitsland	(loc)
10	602991164	Invoice Gateway 1	(loc)
11	602991165	Invoice Gateway 2	(loc)

602 Search - Exact

602 File Edit Help

Subject: General ledger accounts

Filter:

- General ledger account number starts with 2350
- Description contains

Company	General ledger	Description
It-14-193 - Found: 1	2350	RC 602-603
(local) - 998 - No data found.		
(local) - 775 - No data found.		
(local) - 776 - No data found.		
(local) - 777 - No data found.		
(local) - 888 - Found: 1	2350	RC 602-603
(local) - 702 - Found: 1	2350	RC 602-702
(local) - 622 - Found: 1	2350	RC 602-603
(local) - 603 - Found: 1	2350	RC 602-603
(local) - 604 - Found: 1	2350	RC 602-603
(local) - 900 - Found: 1	2350	RC 602-603
(local) - 901 - Found: 1	2350	RC 602-603

602 Invoice Gateway 1 | Jos Suijkens (SUYK14897) | 00000001626 | Tuesday 8 January 2019



Debtors Show Year

Account manager to All Action

Debtor to All Info

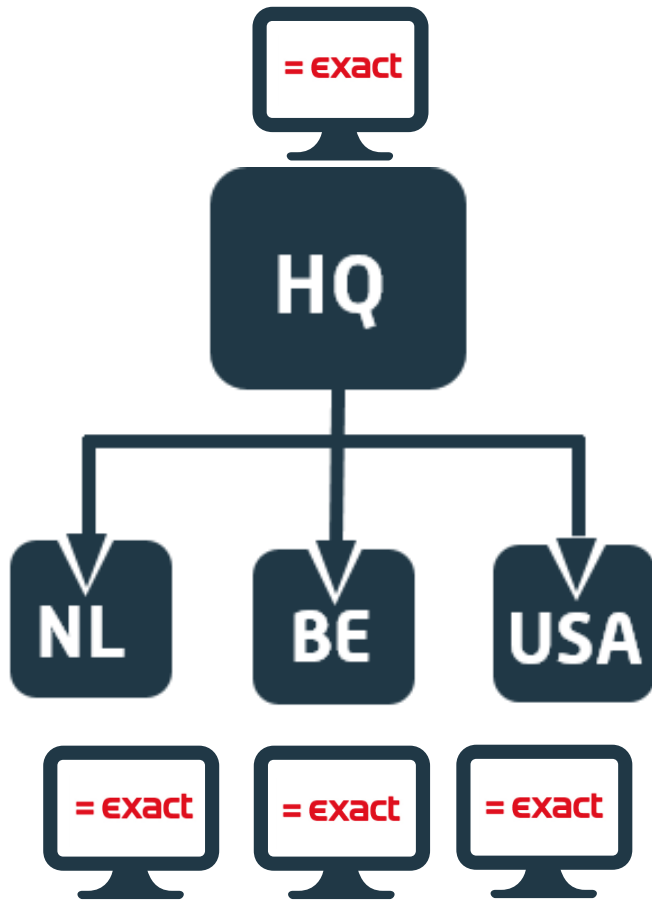
	Customer	Name	Database	Action	1	2	3	4	5	6	7	8	9	10	11	12	Checked
1	991091	Sales Office 603	603	Bank / Cash								2					20-12-2018
2				Inkoop		1	2							1	1		20-12-2018
3				Verkoop								1	2				20-12-2018
4				General journal		1	5								1		20-12-2018
5				BTW aangifte													20-12-2018
6	602991154	Test admin	998	Bank / Cash													20-12-2018
7				Inkoop													20-12-2018
8				Verkoop													20-12-2018
9				General journal													20-12-2018
10				BTW aangifte													20-12-2018
11	602991155	MacBean	775	Bank / Cash													20-12-2018
12				Inkoop													20-12-2018
13				Verkoop													20-12-2018
14				General journal													20-12-2018
15				BTW aangifte													20-12-2018
16	602991156	775-2	776	Bank / Cash													20-12-2018
17				Inkoop													20-12-2018
18				Verkoop													20-12-2018
19				General journal													20-12-2018
20				BTW aangifte													20-12-2018
21	602991158	FTG	777	Bank / Cash													20-12-2018
22				Inkoop													20-12-2018
23				Verkoop													20-12-2018
24				General journal													20-12-2018
25				BTW aangifte													20-12-2018
26	602991159	Exceladdin	888	Bank / Cash			1										20-12-2018
27				Inkoop													20-12-2018
28				Verkoop													20-12-2018
29				General journal			2										20-12-2018
30				BTW aangifte													20-12-2018
31	602991160	ITP Groep	702	Bank / Cash													20-12-2018
32				Inkoop													20-12-2018

- Edit
- Plan
- Start
- Update statistics
- Process

Legend

Previous Next 50 Rows

Refresh Send Start XBRL-Balance Plan Update statistics Process XBRL - Taxonomy Edit Close



Eén oplossing creëert efficiëntie en inzicht met rekening courant

602 Invoice Gateway 1 | 🔍 +

/ T R K Add-on > Inter-company > Links >

🔍 Search 🗑️ Clear 500 Rows

Filter starts with contains

GL account

GL account 2350

Inter-company Links

602 File Edit Help

+ 📁 📄 ↶ ✂️ 📄 📄 ^ v Ⓞ ?

GL account Rec 602-625

Server 🔍

Database 🔍

Save + New X Close

602 Invoice Gatewa... Jos Suijens (SUYK14... 1006009051 Tuesday 8 January 2019

- Automatisch RC-rekeningen tussen administraties onderling koppelen
- RC-boekingen worden automatisch geboekt
- Verminderen van handmatig werk



Jrnl	Description (Jrnl)	Date	Entry no.	Transaction ty	Opening balance	Description
90	General	04-12-2017	17900003	Normal	-38.434,00	RC doorbelasting

	Date	Reporting date	G/L	G/L - Description	Description	Account	Code	Type	Our ref.	Debit	Credit	Amount (EUR)	Line type	VAT	Cost centre
1	04-12-2017	04-12-2017	4200	Huurkosten	doorbelasting				10004595		1.000,00	-1.000,00	Other	0	ALG MAN
2	04-12-2017	04-12-2017	2350	RC 602-603	doorbelasting				10004595	1.000,00		1.000,00	Other	0	ALG MAN

Inter-company

Offset account: 4200 Huurkosten

Person: 0

Cost centre:

Cost unit:

Serial number:

Item code:

Warehouse code:

Quantity: 0,000

Project:

603 MacBean France | Jos Suijkens (SUYK14897) | 1006999999

603 File Edit View Help

Jrnl	Description (Jrnl)	Date	Entry no.	Opening balance
96	Memoriaal RC	04-12-2017	17960002	0,00

	Date	G/L	G/L - Description	Description	Account	Code	Type	Our ref.	Debit	Credit	Amount (EUR)	Line type	VAT	PC
1	04-12-2017	4200	Huurkosten	doorbelasting				10000026	1.000,00		1.000,00	Other	0	
2	04-12-2017	2350	RC 602-603	Inter-company:LT-14-193; 602 90 17900003	2			10000026		1.000,00	-1.000,00	Other	0	

G/L : Debit total (EUR) : 0,00
 Deb/Crd : Credit total (EUR) : 0,00
 Contact person : Cst unit : Difference (EUR) : 0,00
 Address : Item cd. :
 Project code :

Bank account :
 VAT number :

Created by: Jos Suijkens 8-1-2019 14:14:57
 Modified by: Jos Suijkens 8-1-2019 14:14:57

G/L
 Deb/Crd
 Contact person
 Address
 Bank account
 VAT number
 Created by: Jos Suijkens 4-12-2017 09:05:19
 Modified by: Jos Suijkens 8-1-2019 14:12:07

- F Finance
- E Cash flow
- K Assets
- A Invoice
- O Order
- V Inventory
- W WMS
- I Purchase
- P Projects
- M Manufacturing
- C CRM
- H HR
- L Payroll
- Q POS
- X XML
- B Accountancy
- S System
- G Management
- T Add-on

- ### B Entries
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 - ∨ H Reminders

- ### G General ledger
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 - ★ E Excel Add-In
 - ★ P Pivot analysis
 - ∨ X Export
 - R Result
 - D Risk profile inquiry
 - ∨ M Multi-company management
 - V Overview incoming invoices

- ### V VAT / Statistics
- V Invoice list
 - N VAT overview
 - ★ C Audit file
 - A Value added tax
 - I EU sales list
 - ∨ X XBRL



Filter

Year 2018 to 2018

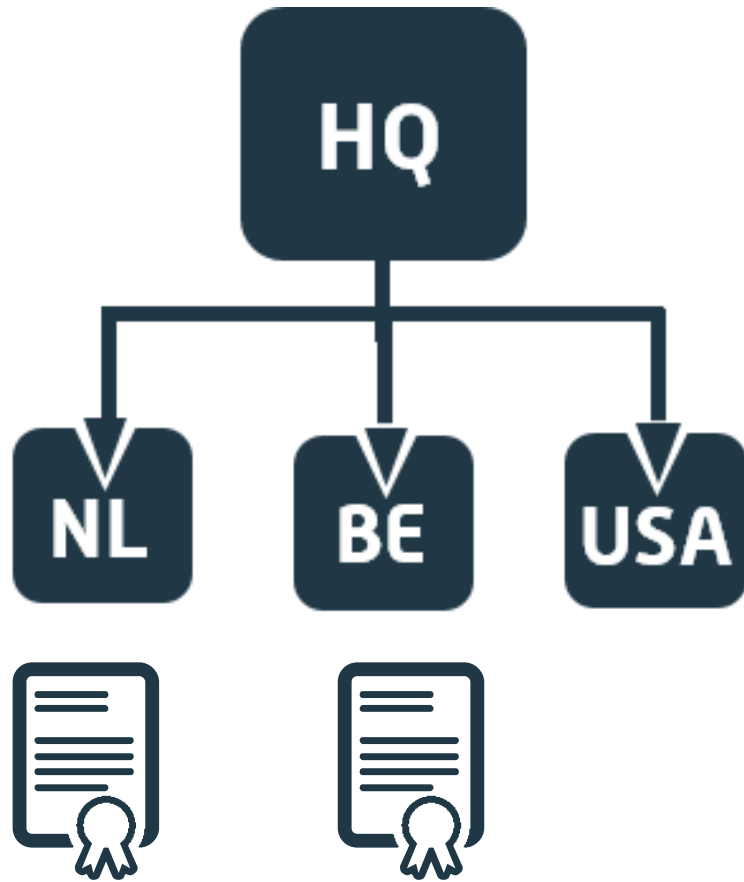
GL account 2350 to 2350 All

LT-14-193-602 LT-14-193-603

Y X

GL account	GL account	Actual	Actual	Total: Actual
2	Company 602	603		
3				
4	RC 602-603	-1.000,00	1.000,00	0,00
5		-1.000,00	1.000,00	0,00

Intercompany facturen



- Factuur moet worden verzonden met PDF-bijlage
- Factuur moet twee keer worden ingevoerd (verzenden en ontvangen)
- Handmatig werk

Intercompany facturen

900 EInvoice Format - Exact

Country	Format	Select
NL	UBL2.1	✓

✓ Select ✕ Deselect all ✕ Close

Company 603 (1)
Willem Beukelszoonstraat 46, 3134 Iz, Vlaardingen, Netherlands
Customer, 12-9-2018

Basics Marketing Contact **Financial** Activi

General

Currency: EUR Euro
Debtor account:
Automatic matching:
Offset account:
Extra description:
Credit line: 0 Layouts
Payment condition: 00 Payment O
Bank account: NL91ABNA04 SDD ma
Chamber of Commerce number: 77777774
Price list / Discount (%):

Sales order - Invoice

Confirm sales order: No Partial delivery allowed:
Shipping via:
Invoice debtor:
Invoice copies/Send method: 0 Electronically
Extra duty: Group invoice: No
Intrastat: Items by customer:
Payee name:
Scenario: Normal
Account empl.:
Intermediary:
Print debtor statements:
Last seq. number:
Last reminder:
elInvoice:

- Factureer elektronisch via UBL2.1
- Rechtstreeks in het verkoopdagboek
- Of real-time via PEPPOL
- Verminder dubbele handelingen en kans op fouten



Our ref.	18700028	Sales invoice	
Ordered by	2	Delivery to	2
Invoice Gateway 2 (Customer, Active) De heer -- (Dion.brands@outlook.com)	Invoice Gateway 2 De heer -- (Invoice to Invoice Gateway 2 (Customer, Active) De heer -- (Dion.brands@outlook.com)
Netherlands	Netherlands		Netherlands
SO no.	28	Invoice date	29-10-2018
Your reference	18700027	Person	Jos Suijkens
Description		Warehouse, Shipping via	1 TNT
			Conditions
		Price list: Debtor	
		Price list: Invoice debtor	

	Item	Description	Long description	Customer's item code	Type	Product Group	Sort	Bedrijf	Wrh.	Price list	Quantity	Unit	Fulfilme
1	COO0003	Capp. Cool promotion package & glasses			Products	Tableware	Cups		1	SALESPRIC	1	Box	29-10-2
2	00	Payment Only							1		1	-	29-10-2
3													
4													
5													
6													
7													
8													
9													
10													
11													
12													
13													
14													
15													
16													
17													

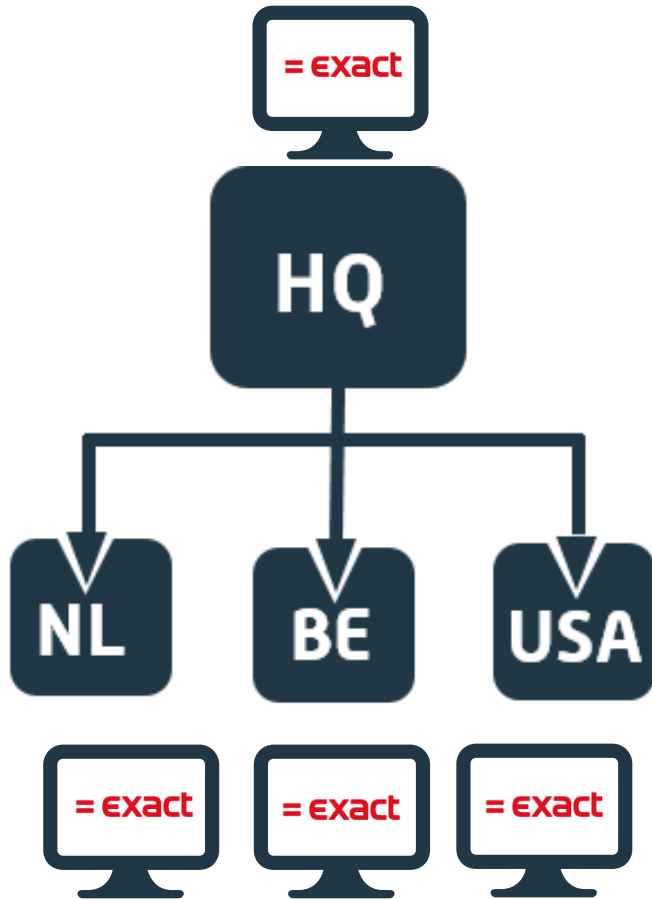
Net	42,49 EUR
Taxes	2,55 EUR
Total	45,04 EUR

Range Date [] to [] All Show transactions Unprocessed Processed Void

Journal	Abbreviation	Description	Journal type	Entries	Last entry date	Total
60	PUR	Purchase	Purchase	32	31-10-2018	7.135,40

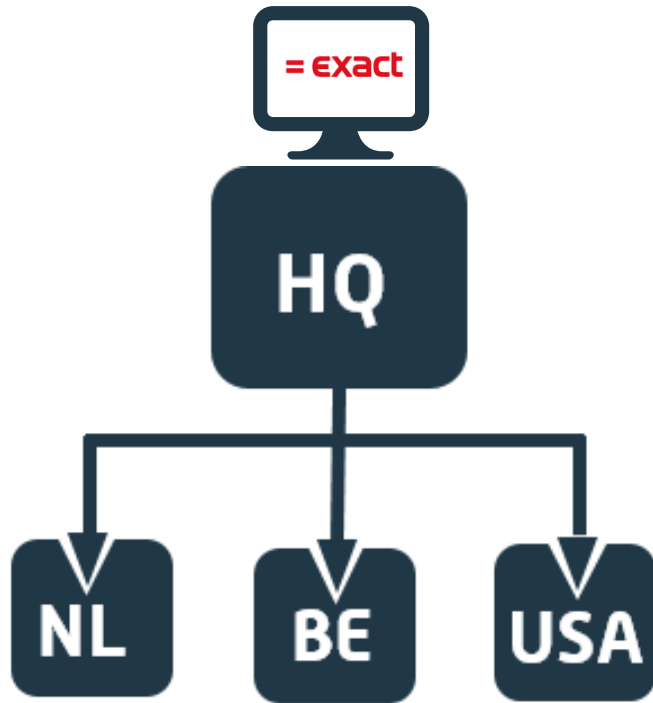
- De factuur wordt gevalideerd via het PEPPOL-protocol en is zichtbaar in het verkoopdagboek met de PDF als bijlage

E-invoicing via PEPPOL: Open invoices



Elimineren van rekening courant

Exact Consolidatie



- Automatisch bijhouden van alle rekening courant schulden & inkomsten/kosten
- Automatisch elimineren van alle rekening courant posities
- Snel, betrouwbaar en zonder gedoe consolideren

Local Currency	HQ	NL	BE	USA	Consolidation Client	Total Consolidated Financ...
▼ Bs Ifrs						
▶ Assets	33,762,931.41	16,875,735.18	14,442,538.72	3,947,394.51	-3,615,275.90	52,762,730.15
▶ Non-Current Assets	20,739,365.28	7,267,364.98	1,990,591.58	1,230,541.21	-1,262,739.62	28,221,512.70
▶ Intangible Assets	469,000.00	157,000.00	117,250.00	58,625.00	361,217.76	1,060,390.45
▶ Concessions, Trademarks A...	469,000.00	157,000.00	117,250.00	58,625.00		699,172.69
▶ Goodwill					361,217.76	361,217.76
▶ Advance Payments On Inta...						
▶ Tangible Assets	17,760,365.28	7,110,364.98	1,873,341.58	1,171,916.21		26,275,079.63
▶ Land						23,119,320.44
▶ Tech						3,155,759.19
▶ Furr						23,957.38
▶ Adv						886,042.62
▶ Financ						50,000.00
▶ Inve						-190,000.00
▶ Inve						26,042.62
▶ Oth						576,042.62
▶ Loan						500,000.00
▶ Non						
▶ Oth						
▶ Deferr						
▶ Current						
▶ Invent						
▶ Raw						
▶ Wor						
▶ Finis						
▶ Payments in Advance On I...						
▶ Accounts Receivable Trade	8,070,665.94	4,307,300.00	1,330,500.00	430,605.00		13,051,100.15

Account	Partner	Dec 18
▶ HQ vs. NL		ok
▶ HQ vs. BE		21,221.06 C
▶ HQ vs. Sub-holding Germany		500.00 D
▶ NL vs. BE		1,263.72 C
= Total		21,984.78 C

Threshold value for display: 1,000.00

Proportional consolidation

Account	Dec 18
To post:	
▼ HQ	
▶ 1130 Accounts Receiva...	1,412,000.00 C
▼ NL	
▶ 2050 Accounts Payable ...	1,412,000.00 D
= Total	ok
▶ 9901 Differences Due To ...	0.00 D
▶ 9901 Differences Due To ...	0.00 D
= Total	ok

- Gegevens beschikbaar op transactieniveau van uw subcategorieën over de hele wereld
- Geconsolideerd in een handomdraai
- RC-schulden en inkomsten/kosten worden automatisch geëlimineerd
- Direct inzicht in de groep en minder handmatige arbeid

Summary

Always internationally compliant

- Always internationally compliant with one standard solution
- Make use of more than 30 different country legislations
- Choose from more than 30 languages in the interface
- Support for multiple currencies within one system
- Use of local and regional preferences
- Work with a diverse range of international banking formats
- Consolidate multiple administrations with ease



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